How to sell books on Amazon: checked and working methods

Amazon is the biggest international e-commerce platform offering online retail, consumer electronics, digital content, computing services etc. It has more than a $1 trillion market capitalization threshold. Also, it lets entrepreneurs start their own business.

If you are looking for an easy way to make some extra cash, you can do that while you are cleaning your bookshelves. **Selling used books on Amazon**can help you to start your own small business, which provides you temporary monthly income.

If you have never sold goods on Amazon, there is nothing to have doubts about. This challenge is more than doable. But you should keep up the next steps to get started your online business.

1. Pick a selling plan on Amazon.
2. Open a Seller account.
3. Download the Amazon seller app.
4. Start listing your books.
5. Make sells.

Now we should go to consider all these steps in a detail.

How to pick up a selling plan?

Amazon offers two plan options for sellers: an individual plan and a professional plan. What is the difference between them? If you want to **sell books on Amazon** with a small number of goods you should start with an individual plan. It costs 0.99$ for every book you sell. If your home library has a large number of books, you can choose a professional plan. The professional plan implies that you are going to sell more than 40 books a month.

The professional plan includes some advantages:

* Advertising for your book store;
* Sales data;
* Inventory-management options.

Also, you should know about a referral fee on Amazon. Referral fee charges for each item sold, on top of the plan cost. When you are pricing your items, you should keep them in mind. For book, the fee is 15 % plus a 1.80$ closing fee.

Open a Seller Account

Before you start to **sell textbooks on Amazon** you should open an account. For the first step have ready the next:

* A business e-mail address;
* Government personal ID;
* Tax information;
* A credit card;
* Phone number;
* A bank account.

Then you should keep on by the next steps:

1. Sign up to Amazon account;
2. Go to the ‘Amazon’s selling guide page’;
3. Scroll to the point ‘How to register and select the type of seller;
4. Choose the country you’re going to manage your virtual shop out of;
5. Click the button ‘Agree and continue’;
6. On the next step to choose select your citizenship country, enter some personal information about like as birthdate, proof of identity, e-mail address and phone number;
7. Get a one-time pin from Amazon and enter it into the pop-up form;
8. After clicking the point ‘I understand’ you should enter information about your bank account and other financial institution information;
9. Then select the option ‘Verify Bank Account’;
10. On the next page the system asks you to enter your credit card information;
11. Create your store name;
12. If you have UPC code, tell about it;
13. Select, if you are manufacturer or brand owner for your goods;
14. Upload your ID documents.

It takes 5-8 days to receive a postcard from Amazon to verify your account. Then the process is complete.

About Amazon Seller app

If you are chosen as a seller, it is time to discover the Amazon seller app. It helps you streamline the selling process and communicate with your buyers. This app is essential for your **Amazon book sale** business. Amazon app helps you:

* Take photos of your books;
* Create listing;
* Control your prices;
* View fees;
* Manage inventory;
* Communicate with buyers;
* Authorize issue refunds;
* Update listings etc.

Amazon seller app has good customer service. It can handle all the details of your business, no matter where you are.

Listing of your books

Most of the book sellers have a question about their inventory. In this field you have 3 methods:

1. Sell your books. Look around your flat and if you have some collecting dust.
2. Book sales. A lot of libraries conduct regular circuit. You can buy there a lot of books for super low prices. There can be**Amazon used books** or some new ones.
3. Consider textbooks. It can be rare topics or old comic books.

Then you should list your books. There are two ways to do it: to list previously sold items or create a new item. Listing on the previous item is the easiest way instead of creating a new one. The new book appears on the same page.

To access the product listing page, type in the search bar the book’s ISBN (registration code). If we are dealing with an old book from your home library, the ISBN can be found inside the book’s dust jacket. If the book was printed before 1970, it won’t have an ISBN. In that case, you will have to enter the title manually. Don’t forget about an interesting description for each item. Pay attention to the shipping options and conditions. Then put a fair price on your items.

Making sells

Now it is time to answer the question of **how to sell used books on Amazon**if you have got your books listed. Your activity depends on your goal. If you are looking to get off your shelves, you should not worry about the selling process. If you are intending to move a large volume of books, you may think about using advertisement options on Amazon.