Cover Letter for Morgan Stanley Analyst Position

Olga Kuzmicheva 54 Al.Stamboliyski Str. 2700 Blagoevgrad

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Dear Morgan Stanley Admissions Team,

As a senior student with a double degree in Economics and Political Science and International Relations I have not only a sincere interest in the Global Management Trainee program but also all the necessary qualifications. Four years of my undergraduate studies at the American University in Bulgaria have built a solid base of in-depth knowledge in the fields of Economics and Political Science. After studying each of these fields separately I am looking forward to combining them in my future job. Thus, getting a full time Analyst position at one the firms is essential to enhance practical and analytical skills for my desired career path in finance and operations industry.

My strong educational background gives me confidence in my future progress at Morgan Stanley. At the undergraduate level I have studied various subjects related to the diverse aspects of economics included but not limited to Advanced Econometrics, Game Theory, Quantitative Methods in Economics, Model-Based Macroeconomics and International Finance. The advanced level of Econometrics, especially the VAR, VECM and Panel methodologies, allows me to understand and analyze various empirical research papers on financial markets. Currently I am working on the Senior Thesis, which I entitled "Stock Market's Response to Real Output Shocks in Eastern European Economics." In my Senior Thesis I am showing that the most appropriate approach to modeling the short-term stock market – output association is to incorporate past, contemporaneous and future values of the stock returns within the same regression. The Operations Analyst position will give me a possibility to get a better understanding of financial products as well as an opportunity to work across multiple divisions and functions.

The compulsory and elective courses of my second major in Political Science enhanced my abilities of working with databases and constructing a research. I have successfully completed courses related to Politics and International Relations, such as Culture and Power, Foreign Policy Analysis, Comparative Politics of Europe, Research Methods in Politics. Currently, I am working on an independent study "Comparison of the US and the Russian Media Coverage of the Syrian Use of Chemical Weapons". This study applies media content analysis and generates an original database of primary data, collected from the online archives of selected media outlets. As the Analyst position places its primary emphasis on strong analytical skills, I believe Morgan Stanley is the place where I can realize my full potential.

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Another reason that drives my interest in the Analyst position is that the program provides practical foundations of Risk Management. This position will give me an insight into how the real life business works and essential knowledge to succeed in today's business world. I consider it as a possible future career destination which would perfectly combine my mathematical and financial skills. I believe Morgan Stanley will become crucial determinant in my career along with valuable experiences that will allow me to become a successful, innovative professional and assist in accomplishing my goals. Ten years from now, I envisage myself as a risk or portfolio manager at leading financial services company or bank, such as Morgan Stanley.

Finally, I believe that success in such international company as Morgan Stanley depends not only on exceptional academic skills, but also on the international experience one possesses and the ability to adapt quickly to new environment and people. My education provided me with strong background in both. Even though I study in Bulgaria, I would travel very often to the United States for summer work. Such an experience made the studying process also a culturally enriching experience. Therefore, my aim in getting the Analyst position is conferred not only to getting advanced background in Business, Economics and Finance but also in broadening my world outlook and exploring the culture of New York, which is truly fascinating for me.

I would be happy to discuss my qualifications with you or answer your questions. I can be reached via phone +359883303850 or email at <u>olgaokuzmicheva@gmail.com</u>. Thank you for your time and consideration.

Sincerely,

Olga Kuzmicheva